



Van W. Martin
SIOR, CCIM, CRE

**President and Chief
Executive Officer**

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Professional Experience

Van W. Martin, SIOR, CCIM, CRE, has been at the helm of Martin Commercial Properties for over four decades, and with his commitment to excellence, the 64-year-old firm has grown to become one of Michigan's premier independent commercial real estate services provider. Through Van's strategic leadership, Martin's team continues to perform at the highest levels across the five core business lines of brokerage, property development, property management, corporate services, and investment services.

Nearly 40 years ago, Van founded Martin Property Development providing construction management, project management, and development services for office, retail, and industrial properties. In addition, he co-founded and is managing partner of Riverstone Capital Partners, a private equity real estate fund. Van's forward-thinking leadership continues to fuel Martin's growth, including the company's 2024 expansion into the southern United States with the opening of its Tampa, Florida office—marking a new chapter in the firm's regional and national reach.

Van's dedication to his craft has garnered attention. He leads the industry as only one of 33 professionals worldwide to have achieved 3 coveted designations: The Society of Industrial and Office Realtors® (SIOR), Counselors of Real Estate (CRE), and Certified Commercial Investment Member (CCIM). These designations demonstrate his status as a trusted professional who is recognized among the most knowledgeable, experienced, and ethical brokerage practitioners. Van's expertise and vast network of professionals allow him to leverage knowledge, resources, and influence to generate wins for his clients.

In addition to his designations, Van's widespread recognition includes awards as one of the top-200 sales professionals in 2001, 2003, and 2007 for CBRE and Realtor of the Year for the Commercial Board of Realtors (CBOR) in 2003. Van was also inducted into the Midwest Real Estate Hall of Fame in 2012.

Community remains at the core of Van's why, and he has served on the Board of Directors for the Commercial Board of Realtors® (CBOR), The Commercial Alliance of Realtors® (CAR), the Michigan Commercial Alliance of Realtors® (MiCAR) and the Michigan Association of Realtors® (MAR), along with holding various leadership roles within each organization. In addition, he has served on the boards of Lansing Economic Area Partnership (LEAP), Lansing Regional Chamber of Commerce (LRCC), Sparrow Foundation, and Wharton Center for Performing Arts.

Affiliations & Accreditations

- SIOR: Society of Industrial & Office Realtors®
- CRE: Counselors of Real Estate®
- CCIM: Certified Commercial Investment Member
- GRI: Graduate, Realtors® Institute
- IREM: Institute of Real Estate Management®
- BOMA: Building Owners & Managers Association
- IFMA: International Facility Management Association
- NAR: National Association of Realtors®
- MAR: Michigan Association of Realtors®
- CBOR: Commercial Board of Realtors®
- CAR: Commercial Alliance of Realtors®
- CPIX: Commercial Properties Information Exchange
- NAIOP: Commercial Real Estate Development Association
- CoreNet: The Global Association for Corporate Real Estate

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Clients

- Auto-Owners Insurance
- Jackson
- Accident Fund Insurance
- Sparrow Health System
- AP Capital
- Ashley Capital
- Farm Bureau Insurance
- Meijer
- Dow
- Michigan State University
- Lansing Community College
- Granger Group
- Cooley Law School
- RJ Schinner Co., Inc.
- State of Michigan
- Eyde Company
- NY Life
- One Michigan Avenue
- Municipal Employees' Retirement System of Michigan
- Boji Group
- Michigan Health & Hospital Association
- Delta Dental
- Wickens Group
- Baryames Cleaners
- Calipers
- Atlantic Casualty Insurance Company
- Concord General Mutual Insurance Company
- City of Lansing
- Michigan Manufacturers Association

Accolades & Community Involvement

- Realtor of the Year, Commercial Board of Realtors (2003)
- East Lansing High School Outstanding Alumni Award (2010)
- Midwest Real Estate Hall of Fame Inductee (2012)
- Wharton Center for Performing Arts - Past Chair
- Sparrow Foundation - Past Chair
- LEAP: Lansing Economic Area Partnership - Board of Directors
- Lansing Regional Chamber of Commerce - Board of Directors

Education

- University of North Carolina, Chapel Hill Kenan-Flager School of Business - Bachelor of Science/Bachelor of Arts
- East Lansing High School