



## **Samantha Le**

**Senior Associate,  
Retail Advisor**

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## **Professional Experience**

Samantha Le is a seasoned commercial real estate professional with over 8 years of experience in the industry. In her role as Senior Associate, Retail Advisor at Martin Commercial Properties, she specializes in lease transactions, representing both landlords and tenants, as well as acquisitions and dispositions. She has a steadfast, 360-degree approach to solving space needs and delivering results to her clients.

She has experience working with national, regional, and local retail operators in multiple markets. Samantha spent 6 years as a retail broker in Chicago before moving back to Lansing, MI where she was raised. She possesses an intimate understanding of the Michigan market and she is eager to take all that she has learned in a larger market and translate it here in Mid-Michigan. This will further her personal goal of fostering economic development in Michigan and make this a thriving region for new business.

Samantha joined Martin's retail brokerage team in 2022, alongside Carson Patten. Their team employs an energetic "boots-on-the-ground" approach to connect businesses and individuals with their perfect real estate space.

In addition to her relentless pursuit of knowledge, skill, and excellence, Samantha is passionate about her involvement in her community and the quality of her network. She strives to be a trustworthy, dynamic and multi-faceted professional partner.

## **Previous Clients & Customers (A Sampling)**

- |                           |                  |                       |
|---------------------------|------------------|-----------------------|
| • HOTWORX                 | • Burlington     | • Goodyear Tire       |
| • Dollar Tree             | • Harbor Freight | • Ross Dress for Less |
| • Onward Physical Therapy | • Chase Bank     | • Chipotle            |
| • Boot Barn               | • Target         | • Panda Express       |
| • ACE Hardware            | • Panera Bread   | • Salon Lofts         |
| • Ulta Beauty             | • Kids United    | • The Back Nine       |

## **Affiliations & Accreditations**

- ICSC: International Council of Shopping Centers
- Site Source Retail Broker's Network
- NAR: National Association of REALTORS®
- MAR: Michigan Association of REALTORS®
- CPIX: Commercial Properties Information Exchange
- CREW: Commercial Real Estate Women
- CBOR: Commercial Board of Realtors

## **Accolades & Community Involvement**

- ICSC Michigan Continued Education Event – Planning Committee 2024-25
- CCIM Foundation Diversity Scholarship Recipient - 2024
- Lansing Regional Chamber of Commerce –  
10 Over the Next Ten – Award Recipient 2023
- Capital City Film Festival – Board Member
- American Red Cross Mid-MI – Board Member
- Lansing 5:01 - Board Member
- ICSC Michigan State Committee
- Ele's Place Healing Hearts Breakfast – Table Captain 2023 and 2024
- Site Source ReCon Planning Committee 2024

## **Education**

- Michigan State University, Bachelor of Arts; Advertising & Public Relations
- Salesperson License, State of Michigan