



## Samantha Le

Associate,  
Retail Advisor

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## Professional Experience

Samantha Le is a seasoned commercial real estate professional with over 7 years of experience in the industry. In her role as Associate, Retail Advisor at Martin Commercial Properties, she specializes in lease transactions, representing both landlords and tenants, as well as acquisitions and dispositions. She has a steadfast, 360-degree approach to solving space needs and delivering results to her clients.

She has experience working with national, regional, and local retail operators in multiple markets. Samantha spent 6 years as a retail broker in Chicago before moving back to Lansing, MI where she was raised. She possesses an intimate understanding of the Michigan market and she is eager to take all that she has learned in a larger market and translate it here in Mid-Michigan. This will further her personal goal of fostering economic development in Michigan and make this a thriving region for new business.

Samantha joined Carson Patten on Martin's retail brokerage team in 2022. Their team employs an energetic "boots-on-the-ground" approach to connect businesses and individuals with their perfect real estate space.

In addition to her relentless pursuit of knowledge, skill, and excellence, Samantha is passionate about her involvement in her community and the quality of her network. She strives to be a trustworthy, dynamic and multi-faceted professional partner.

## Previous Clients & Customers (A Sampling)

- HOTWORX
- Harbor Freight
- Ross Dress for Less
- Onward Physical Therapy
- Chase Bank
- Chipotle
- Boot Barn
- Target
- Panda Express
- Ulta Beauty
- Panera Bread
- Salon Lofts
- Burlington
- Goodyear Tire
- Dollar Tree

## Affiliations & Accreditations

- ICSC: International Council of Shopping Centers
- Site Source Retail Broker's Network
- NAR: National Association of REALTORS®
- MAR: Michigan Association of REALTORS®
- CPIX: Commercial Properties Information Exchange
- CREW: Commercial Real Estate Women
- CBOR: Commercial Board of Realtors

## Accolades & Community Involvement

- Lansing Regional Chamber of Commerce – 10 Over the Next Ten – 2023 Award Recipient
- Capital City Film Festival – Board Member
- American Red Cross Mid-MI – Board Member
- ICSC Michigan Continued Education Event – Planning Committee 2024
- Ele's Place Healing Hearts Breakfast – Table Captain 2023 and 2024
- Site Source ReCon Planning Committee 2024

## Education

- Michigan State University, Bachelor of Arts; Advertising & Public Relations
- Salesperson License, State of Michigan