



CASE STUDY

Leasing and Property Management Services Provided for National Tenants at Class A Office Building



Quick Glance:



PROPERTY:
2900 West Road



PRODUCT TYPE:
Professional Office Space



PROPERTY SIZE:
61,393 SF



LOCATION:
East Lansing, MI



SERVICES:
Professional Brokerage
Property Management

The Challenge

The 2900 West Road building is a five-story, Class A, 61,393 square foot, multi-tenant office building located in East Lansing near the Lake Lansing Road interchange with US-127. The building was developed as a condo association, and the development needed property management to assist with the daily operation, maintenance, and leasing services.

The Solution

Martin developed a coordinated property management solution to assist both the condo association and the majority of the condo users by providing our hands-on property management team that includes an assigned property manager, assistant property manager, maintenance and grounds technicians, and accounting services. The experienced brokerage team has been involved since the building's inception, securing tenants for vacant spaces since 2005.

The Results

Martin has successfully managed 2900 West Road since September 2020 and is working to continually improve the building operations while reducing expenses wherever appropriate. The office leasing team continues to work closely with the property management department to actively secure new tenants and lease any available space for the property while maintaining over 90% occupancy.

"I've worked with Martin for more than 30 years. I'm very impressed by Martin's ability to work quickly, to turn things around, to stay on task as well as to bring in national tenants. Their professionalism is exceptional, the turnaround is very timely, and I appreciate the personal service. I'd highly recommend Martin."

~Gordon VanWieren, Thrun Law Firm



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