



Van W. Martin
CCIM, SIOR, CRE

**President and
Chief Executive Officer**

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Professional Experience

Van Martin has been at the helm of the reputable firm, Martin Commercial Properties, for 4 decades. He is also the founder Martin Property Development, a development firm and affiliated company to Martin Commercial Properties. He has orchestrated billions of dollars of real estate transactions and leased & sold millions of square feet of commercial property during his career. In addition to his roles at Martin and MPD, he is also the co-founder and managing partner at Riverstone Capital Partners, a private equity real estate acquisition fund.

Mr. Martin built his reputation as a leader in the industry by developing highly successful corporate services, brokerage, property management, and development teams within his organization. He has garnered national accolades as a top producer of investment sales for CBRE as member of an affiliated office. Additionally, Mr. Martin has been awarded Realtor of the Year for the Commercial Board of Realtors and inducted into the Midwest RE Hall of Fame.

Mr. Martin holds the SIOR, CCIM, and coveted CRE professional designations, demonstrating his commitment to education and professionalism. All of which has contributed to his expansive network of connections in the vast majority of states in the continental United States.

Van is a graduate of University of North Carolina at Chapel Hill, where he earned his BS/BA from the Kenan-Flager School of Business.

Clients/Deals (A Sampling)

- Lansing Towne Center & Meridian Towne Center
- Auto-Owners Insurance Company
- Jackson National Life Insurance Co
- Comprehensive Logistics
- Michigan Health and Hospital Association
- One Michigan Avenue
- Varnum Riddering Schmidt & Howlett
- Accident Fund Insurance
- AP Capital
- Ashley Capital
- The Dow Chemical Company
- Delta Dental
- Eyde Company
- Farm Bureau Insurance
- Fifth Third Bank
- Lansing Community College
- Lyondell Bassell Industries
- Meijer
- RJ Schinner Co., Inc.
- Sparrow Health System
- State of Michigan

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Affiliations & Accreditations

- CRE: Counselor of Real Estate
- SIOR: Society of Industrial & Office REALTORS®
- CCIM: Certified Commercial Investment Member
- GRI: Graduate, REALTORS® Institute
- ICSC: International Council of Shopping Centers
- IREM: Institute of Real Estate Management
- BOMA: Building Owners & Managers Association
- IFMA: International Facility Management Association
- NAR: National Association of REALTORS®
- MAR: Michigan Association of REALTORS®
- CBOR: Commercial Board of REALTORS®
- CAR: Commercial Alliance of REALTORS®
- CPIX: Commercial Properties Information Exchange
- NAIOP: Commercial Real Estate Development Association
- ULI: Urban Land Institute
- CoreNet: The Global Association for Corporate Real Estate

Accolades & Community Involvement

- East Lansing High School Outstanding Alumni Award (2010)
- Midwest Real Estate Hall of Fame Inductee (2012)
- Wharton Center for Performing Arts - Past Chair
- LEAP: Lansing Economic Area Partnership - Board of Directors
- Lansing Regional Chamber of Commerce - Member
- Grand Rapids Area Chamber of Commerce - Member
- Sparrow Foundation - Past Chair

Education

- University of North Carolina, Chapel Hill BS/BA
- Graduate REALTOR® Institute (GRI) - Real Estate Institute I, II and III
- Graduate REALTOR® Institute (GRI) - Real Estate Finance
- CCIM – Fund. of Real Estate & Investment Taxation; Fund. of Creating a Real Estate Investment; Adv. Real Estate Taxation & Mktg. Tools of Investment Real Estate; The Impact of Human Behavior on Comm.-Inv. Decision Making; Case Studies in Comm.-Inv. Real Estate Brokerage; and Adv. Techniques in Mktg. Comm. Real Estate
- SIOR – Office Marketing Specialists and Industrial Real Estate II